



Piomic Medical is an international oriented Start-up company, focusing on development and establishment of an innovative medical device in the international wound care market. We search for a Managing Director for our US subsidiary, acting as a sparring partner of our highly motivated management team as a

Chief Executive US Subsidiary

📍 United States, Hybrid

📅 from 2023

🕒 Staged, up to 100%

The Chief Subsidiary Executive supports the Senior Management team in the implementation and oversight of our US pivotal clinical trial and preparations for optimal operational infrastructure for a subsequent US expansion in 2025.

YOUR RESPONSIBILITIES

- Developing, executing, and monitoring business strategies and financial budgets to achieve short and long-term goals for US expansion
- Collaborate with the management team to develop and implement plans for the operational infrastructure of systems, processes, and personnel designed to accommodate the rapid growth objectives of our organization.
- Supporting the Clinical Trial Manager and CRO in the supervision of sites in the US pivotal trial
- Reporting to the board and senior management, regarding key performance indicators while providing market insights and strategic advice
- Travel related activities of up to 20% to build relationships to key stakeholders in the wound care industry
- Building and maintaining of key opinion leader network in the medical and wound care industry to increase multidisciplinary exchange and utilization of Piomics core technologies
- Coordinating of communication with regulatory bodies such as the FDA to enable optimized way to market timelines
- Analysis, execution of required reimbursement applications for novel technologies to allow for usage in out-patient, homecare, and long-term care facilities
- Support senior management team in the overall fundraising process and activities for obtaining growth funding

- Analysing and preparing corporate and legal framework for incorporation of US subsidiary and initial workforce
- Recruit and manage staff, including performance monitoring, and possibly mentoring and training

YOUR QUALIFICATIONS

- Minimum of 5+ year experience in a senior management position for international medical device company.
- Minimum of 3+ year experience in a senior management position for international wound care company.
- Experience in market channels of out-patient and homecare wound care services
- Experience supporting and supervision of budget, timelines and of US pivotal clinical trials
- Understanding of reimbursement framework for novel technologies in the healthcare industry
- Knowledge of profit and loss, balance sheet and cash flow management, and general finance and budgeting.
- Experience in raising of growth financing and corporate transactions, such as mergers and acquisitions
- Understanding of human resources and personnel management for US sales teams after product launch
- Effective problem solving, decision-making, interpersonal and communication skills, including negotiating skills
- Ability to build consensus and relationships among executives, partners, and the workforce.

WE OFFER

- An interesting role in a highly motivated and dedicated team
- A friendly and dynamic work environment
- Hybrid work environment including modern open workspace
- Working within an ambitious team where your input is essential and valued
- Salary at market level, share incentive plan with milestone-based vesting

By developing a therapy which is safe and effective we hope to set a better future for everyone in need. Help us change the life of countless patients around the world.

Become part of this exciting journey and submit your application including earliest date of entry and desired salary via mail to jobs@piomic.com.

Please note that there will be no returning of submitted application documents.

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